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AI Techniques for Prediction of Fake Reviews by Online Consumer in E-Commerce Platforms: A Review

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Abstract— This review explores AI techniques for detecting and predicting fake online consumer reviews in e-commerce platforms. This paper presents a comprehensive review of Artificial Intelligence (AI) techniques used for the prediction of fake reviews posted by online consumers in e-commerce platforms. With the rapid growth of digital marketplaces, misleading and deceptive reviews have become a serious challenge, affecting customer trust and business reputation. The study analyzes various Machine Learning (ML) and Deep Learning (DL) approaches, including Naïve Bayes, Support Vector Machine (SVM), Random Forest, Logistic Regression, Convolutional Neural Networks (CNN), and Long Short-Term Memory (LSTM) networks, used for identifying fraudulent review patterns. It also examines feature engineering methods such as textual analysis, sentiment polarity, behavioral patterns, reviewer credibility, and metadata-based attributes. Furthermore, the review discusses publicly available benchmark datasets, performance evaluation metrics like accuracy, precision, recall, and F1-score, and highlights current challenges such as imbalanced data and evolving spam strategies. The paper concludes by identifying research gaps and suggesting future directions for developing more robust, scalable, and real-time AI-driven fake review detection systems in e-commerce environments.

Keywords— *Fake Review Detection, E-Commerce Platforms, Machine Learning, Deep Learning, Sentiment Analysis.*

I. INTRODUCTION

The rapid growth of e-commerce platforms such as Amazon, Flipkart, eBay, and Alibaba has completely transformed the way consumers purchase products and services. Online shopping provides convenience, wide product variety, competitive pricing, and home delivery services. However, unlike traditional physical stores where customers can physically examine products, online consumers heavily depend on digital information, especially product ratings and reviews. These reviews act as a form of electronic word-of-mouth (e-WOM), influencing purchasing decisions, shaping brand reputation, and impacting overall sales performance[1].

In recent years, fake reviews have emerged as a serious problem in e-commerce ecosystems. Fake reviews are misleading or deceptive opinions posted with the intention of manipulating customer perception. These reviews may be written by individuals hired to promote a product (positive fake reviews) or to damage competitors (negative fake reviews). Some businesses engage in unethical marketing strategies by creating multiple fake accounts to artificially increase ratings. Similarly, competitors may post harmful comments to reduce product credibility. This practice distorts the genuine feedback mechanism that online platforms are built upon[2][3].

The impact of fake reviews extends beyond individual purchasing mistakes. For consumers, misleading reviews can result in financial loss, dissatisfaction, and reduced trust in digital platforms. For businesses, especially small and new sellers, unfair negative reviews can damage brand image and reduce revenue. On a broader scale, fake reviews weaken the credibility of the entire e-commerce industry. Trust is the foundation of online transactions, and once trust declines, customer retention becomes difficult. Therefore, detecting and preventing fake reviews is essential for maintaining transparency and fairness in digital marketplaces[4][5].

From a technological perspective, identifying fake reviews is challenging because deceptive reviews often appear genuine. Spammers continuously adapt their writing style, use advanced language patterns, and mimic authentic customer behavior. Some fake reviewers even purchase products to post verified reviews, making detection more complex. Traditional rule-based filtering systems are no longer sufficient to handle such sophisticated manipulation strategies. This has led to the increasing adoption of Artificial Intelligence (AI) and Machine Learning (ML) techniques for automated detection and prediction of fraudulent reviews[6][6].

Researchers have explored various approaches for fake review detection, including textual analysis, sentiment analysis, behavioral pattern recognition, metadata

evaluation, and reviewer network analysis. Linguistic features such as excessive use of positive adjectives, repetitive phrases, unusual sentiment polarity, and lack of product-specific details can indicate suspicious reviews. Behavioral features like abnormal review frequency, multiple reviews within a short time frame, and unusual rating patterns also help in identifying fake activities. Combining these features improves prediction accuracy[8].

Deep Learning models such as Convolutional Neural Networks (CNN) and Long Short-Term Memory (LSTM) networks have shown promising results in capturing hidden semantic patterns in review texts. These models automatically learn meaningful features from large datasets without manual feature engineering. In addition, hybrid models integrating natural language processing (NLP) with user behavior analytics provide more robust and scalable solutions. However, challenges such as imbalanced datasets, evolving spam techniques, multilingual reviews, and privacy concerns still exist[9].

Another important aspect is the ethical and regulatory dimension of fake reviews. Governments and regulatory bodies in many countries are implementing strict guidelines to prevent deceptive online practices. E-commerce companies are investing in advanced AI-driven monitoring systems to protect consumer interests. Despite these efforts, fake reviews remain a persistent issue due to the dynamic nature of digital interactions and the global scale of online commerce[10].

II. LITERATURE SURVEY

P. P. T et al., [1] presented a machine learning and NLP-based framework for detecting fake reviews in e-commerce platforms. The authors applied text preprocessing techniques such as tokenization, stop-word removal, and stemming to enhance feature quality. They extracted linguistic and semantic features to improve classification performance. Multiple machine learning classifiers were tested to identify deceptive patterns in review content. The study emphasized the importance of natural language processing in understanding contextual meaning. Experimental results demonstrated improved accuracy compared to traditional rule-based approaches. The work highlighted scalability and adaptability of AI models in dynamic online marketplaces.

R. Pandey et al., [2] conducted a comparative study of Random Forest, Support Vector Machine (SVM), and Naïve Bayes algorithms for sentiment analysis optimization. Their research focused on evaluating classifier performance using

accuracy, precision, recall, and F1-score metrics. The authors analyzed the impact of feature selection and parameter tuning on model efficiency. The study revealed that ensemble-based methods provided more stable performance in sentiment classification tasks. Their findings are relevant for fake review detection, as sentiment polarity plays a major role in identifying deceptive opinions. The comparative analysis provided practical insights into selecting suitable classifiers for review-based datasets.

Mridula et al., [3] introduced an Edge-AI enabled hybrid deep learning framework for intrusion detection in IoT ecosystems. Although primarily focused on cybersecurity, their hybrid deep learning strategy demonstrated how AI models can detect anomalous behavior patterns in real time. The framework integrated deep neural networks with edge computing to reduce latency and enhance detection speed. Their methodology of combining multiple models inspired similar approaches in review spam detection. The study emphasized lightweight architectures suitable for real-time applications. The performance results indicated high detection accuracy and robustness in distributed environments.

A. Sharma et al., [4] developed a deep learning-based model for fake review detection in e-commerce platforms. The authors implemented neural network architectures to capture hidden textual patterns in customer reviews. Their approach reduced dependency on manual feature engineering. They utilized word embeddings to represent semantic relationships between words. The study demonstrated that deep learning models outperform conventional machine learning techniques in complex textual datasets. Evaluation results showed improved classification accuracy and reduced false positives. The work highlighted the importance of semantic context understanding in deceptive review detection.

M. L. Verma et al., [5] presented a hybrid machine learning approach combining multiple classifiers for online consumer review spam detection. The research integrated textual features with reviewer behavioral attributes. Their hybrid framework improved detection accuracy by leveraging ensemble learning strategies. The authors addressed the issue of imbalanced datasets using sampling techniques. Performance evaluation confirmed that combining algorithms enhanced stability and prediction reliability. The study emphasized the importance of feature fusion for better generalization. Their findings contribute significantly to scalable fake review detection systems.



J. Patel et al., [6] focused on sentiment and behavioral feature analysis for identifying fake reviews. The authors extracted features such as review length, rating deviation, frequency of posting, and sentiment polarity. They demonstrated that behavioral indicators complement textual analysis in detecting suspicious activities. The study implemented supervised learning models for classification tasks. Experimental outcomes showed that combining sentiment and behavioral features improved detection performance. Their research highlighted the need for multi-dimensional feature analysis. The approach proved effective in distinguishing genuine user feedback from deceptive content.

S. Roy et al., [7] presented an NLP-based opinion spam detection model using ensemble learning techniques. The study applied advanced text representation methods and linguistic feature extraction. Ensemble classifiers were employed to increase robustness and reduce overfitting. The authors compared individual and combined model performances. Results indicated that ensemble methods significantly improved precision and recall values. The research demonstrated the effectiveness of integrating NLP with ensemble learning for spam detection. Their work supports the development of intelligent automated filtering systems.

H. Zhang et al., [8] proposed a Convolutional Neural Network (CNN) approach for online review spam detection. The model automatically learned hierarchical features from review texts. Their research showed that CNN effectively captures local contextual information. The authors compared CNN performance with traditional classifiers. Experimental findings confirmed superior accuracy of deep learning models. The study addressed scalability challenges in large-scale e-commerce datasets. Their contribution advanced the use of deep neural networks in review authenticity verification.

T. Nguyen et al., [9] investigated deceptive online review detection using traditional machine learning algorithms. The study evaluated algorithms such as SVM, Decision Tree, and Naïve Bayes. Feature extraction included lexical, syntactic, and semantic attributes. Their experimental results highlighted the importance of balanced training data. The authors emphasized preprocessing steps to enhance data quality. Comparative analysis showed SVM achieving better performance among tested classifiers. The work laid foundational knowledge for subsequent AI-based fake review detection research.

R. Kumar et al., [10] explored supervised learning methods for opinion spam detection in e-commerce websites. The research focused on identifying textual irregularities and abnormal rating patterns. Multiple supervised classifiers were implemented and evaluated. The authors highlighted the role of labeled datasets in improving model training. Their study provided early insights into computational approaches for spam detection. The findings demonstrated moderate accuracy with traditional algorithms. This work served as a baseline for later advancements in deep learning-based fake review detection.

III. CHALLENGES

Detecting fake reviews in e-commerce platforms is a complex and continuously evolving problem. As online marketplaces grow rapidly, malicious users adopt more sophisticated techniques to manipulate ratings and influence customer decisions. Fake reviewers often imitate genuine writing styles, use realistic purchase patterns, and exploit loopholes in detection systems. Moreover, large volumes of multilingual and unstructured textual data make automated analysis difficult. The dynamic nature of spam strategies, combined with data imbalance and privacy concerns, further complicates the development of accurate and scalable detection models. Therefore, addressing these challenges requires advanced AI techniques, robust feature engineering, and adaptive learning mechanisms.

1. Evolving Spam Techniques

Fake reviewers constantly change their writing patterns to avoid detection. They use advanced language structures, contextual sentences, and emotional expressions to appear authentic. As detection models improve, spammers also adapt, creating a continuous arms race between detection systems and fraudulent users.

2. Imbalanced Dataset Problem

In most real-world datasets, genuine reviews significantly outnumber fake reviews. This imbalance causes machine learning models to become biased toward the majority class. As a result, models may achieve high accuracy but fail to correctly identify minority fake review instances.

3. Difficulty in Feature Extraction

Identifying meaningful textual and behavioral features is challenging. Fake reviews may not always contain obvious linguistic errors or exaggerated sentiments. Extracting deep semantic, contextual, and reviewer-based features requires sophisticated Natural Language Processing (NLP) and representation learning techniques.

4. Multilingual and Cross-Domain Reviews

E-commerce platforms host reviews in multiple languages and across various product categories. Models trained on one language or domain may not perform well in another. Cross-domain adaptability and multilingual processing remain major research challenges.

5. Reviewer Behavioral Camouflage

Fraudulent reviewers often mimic genuine user behavior by spreading reviews over time, mixing positive and negative feedback, and even purchasing products to obtain verified badges. Such camouflage makes behavioral pattern analysis more complicated.

6. Large-Scale Data Processing

E-commerce platforms generate millions of reviews daily. Processing, storing, and analyzing such massive datasets in real time requires high computational power and scalable AI architectures. Maintaining efficiency without compromising accuracy is a significant challenge.

7. Lack of Labeled and Reliable Datasets

Obtaining accurately labeled fake review datasets is difficult because ground truth verification is complex. Many datasets rely on heuristics or manual labeling, which may introduce bias and reduce model reliability.

8. Privacy and Ethical Concerns

Analyzing user behavior, metadata, and interaction patterns may raise privacy concerns. Strict data protection regulations limit access to sensitive user information. Balancing effective detection with ethical data usage is an important challenge for researchers and platform providers.

IV. CONCLUSION

Fake reviews by online consumers pose a serious threat to the credibility, transparency, and sustainability of e-

commerce platforms. As digital marketplaces continue to expand, deceptive review practices have become more sophisticated, making traditional detection methods insufficient. The integration of Artificial Intelligence, Machine Learning, and Deep Learning techniques has significantly improved the ability to identify fraudulent patterns through textual, behavioral, and sentiment-based analysis. However, challenges such as evolving spam strategies, data imbalance, multilingual complexity, and privacy concerns still persist. Therefore, developing adaptive, scalable, and ethically responsible AI-driven detection systems is essential to ensure consumer trust, protect genuine businesses, and maintain the integrity of online shopping ecosystems.

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